

Department of the Army Small Business Program



The Army's Residential Communities Initiative (RCI)
U.S. Army Hawaii Industry Forum
August 28, 2002

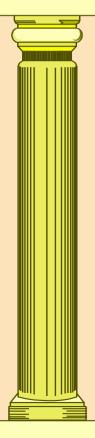
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VISION





As An Integral Part Of The Army Team, We Will Be The Premier Small Business Organization In The Federal Government, Changing To Meet The Challenges Of Today, Tomorrow And The 21st Century.



MISSION



Advise Army Secretariat on Implementing Laws Concerning the Small Business Program





Afford Equitable
Opportunity for SB to
Provide Quality Goods and
Services at the Best Value



Establish Challenging Small Business Goals for Army Major Commands



Provide Policy Guidance,
Direction and Education to
the Army Acquisition
Community





Army Prime Contract Awards FY 01

	Total Dollars	Achieved	OSD Assigned Goal	Nat'l Goal
US Business	\$33,797			
Small Business	\$ 9,204	27.2%	28.7%	23.0%
Small Disadvantaged Business	\$ 3,063	9.1%	5.0%	5.0%
Women-Owned	\$ 1,346	4.0%	5.0%	5.0%
HUBZone Small Business	\$ 540	1.6%	2.0%	2.0%
Service Disabled Veteran-Owned SB	\$ 68	0.2%	3.0%	3.0%

Dollars shown in millions



RCI Contract Awards as of April 30, 2002

	Awards to Ft. Hood, TX	Awards to Ft. Carson, CO	TOTAL
Prime Contracts	\$24,063	\$65,987	\$90,050
Small Business	\$16,720	\$36,474	\$53,194
Small Disadvantaged Business	\$ 2,095	\$ 1,906	\$ 4,001
Women-Owned	\$ 5,604	\$ 3,443	\$ 9,047
HUBZone Small Business	\$ 793	\$ 0	\$ 793
Service Disabled Veteran-Owned SB	\$ 560	\$ 0	\$ 560



Army Subcontract Awards FY 01



	TOTAL DOLLARS	ACHIEVED	GOAL
US Business	\$3,362		
Small Business	\$1,898	56.4%	62.5%
Small Disadvantaged Business	\$ 296	8.8%	5.0%
Women-Owned	\$ 279	8.3%	5.0%

Dollars Shown in millions



DOD Pilot Mentor-Protégé Program

Established 1991 - P.L. 101-510



- Provides Incentives to Prime Contractors to Enhance the Technical Capability of SDBs to Perform as Suppliers
- Prime Contractors may be Reimbursed Labor Costs or Allowed to Credit Costs Toward Subcontracting Goals
- WOSB eligible as Protégés IAW FY2001 Defense Authorization Act (published in the Federal Register 11Sep01)
- Army currently has 20 Mentors and 27 Protégés
- Army Pilot 8(a) Graduate Mentor-Protégé Program
 - > Pilot within a Pilot
 - > 14 Mentor-Protégé teams approved so far



The Veteran-Owned Small Business Program



- The Veterans Entrepreneurship and Small Business Development Act of 1999 (P.L. 106-50)
 - Established new assistance programs for veteranowned and service-disabled veteran-owned small businesses
 - Established 3% goal for awards to servicedisabled veteran-owned small businesses
- Working with VA to identify veteran-owned small businesses interested in doing business with the Army



Small Business Program Reinvention



USD(AT&L) MEMO DTD 5/16/01

>ESTABLISHES A SINGLE RATING FOR OVERALL PROGRAM PERFORMANCE

- Annual Improvement Plan
 - Identify 3 Initiatives for added focus
- Performance Targets
 - (FY02-06) Base YR2000
- OSD SADBU to consult with Services on Targets

- Awards Program for DoD Activities, DoD Personnel, and Small Businesses
- Training for Acquisition Personnel
- Semi-Annual Reporting

>HOLDS SENIOR LEADERSHIP ACCOUNTABLE FOR SB PROGRAM SUCCESS



RCI Small Business Program Initiatives



- RCI Solicitation Encourages Small Business Participation
- SADBU Involved in all Evaluations
- SADBU Participation in Industry Forums
- SADBU Participation in the Community Development Management Plan (CDMP) Negotiations
- Assign Major Command Small Business Specialists to Evaluation Teams





Army SADBU HOMEPAGE

Army RCI HOMEPAGE

Centralized Contractor Registration (CCR)

Army Contracting Agency (ACA)

Small Business Administration (SBA)

http://www.sellingtoarmy.info

http://rci.army.mil

http://www.ccr.gov

http://aca.saalt.army.mil

http://www.sba.gov

